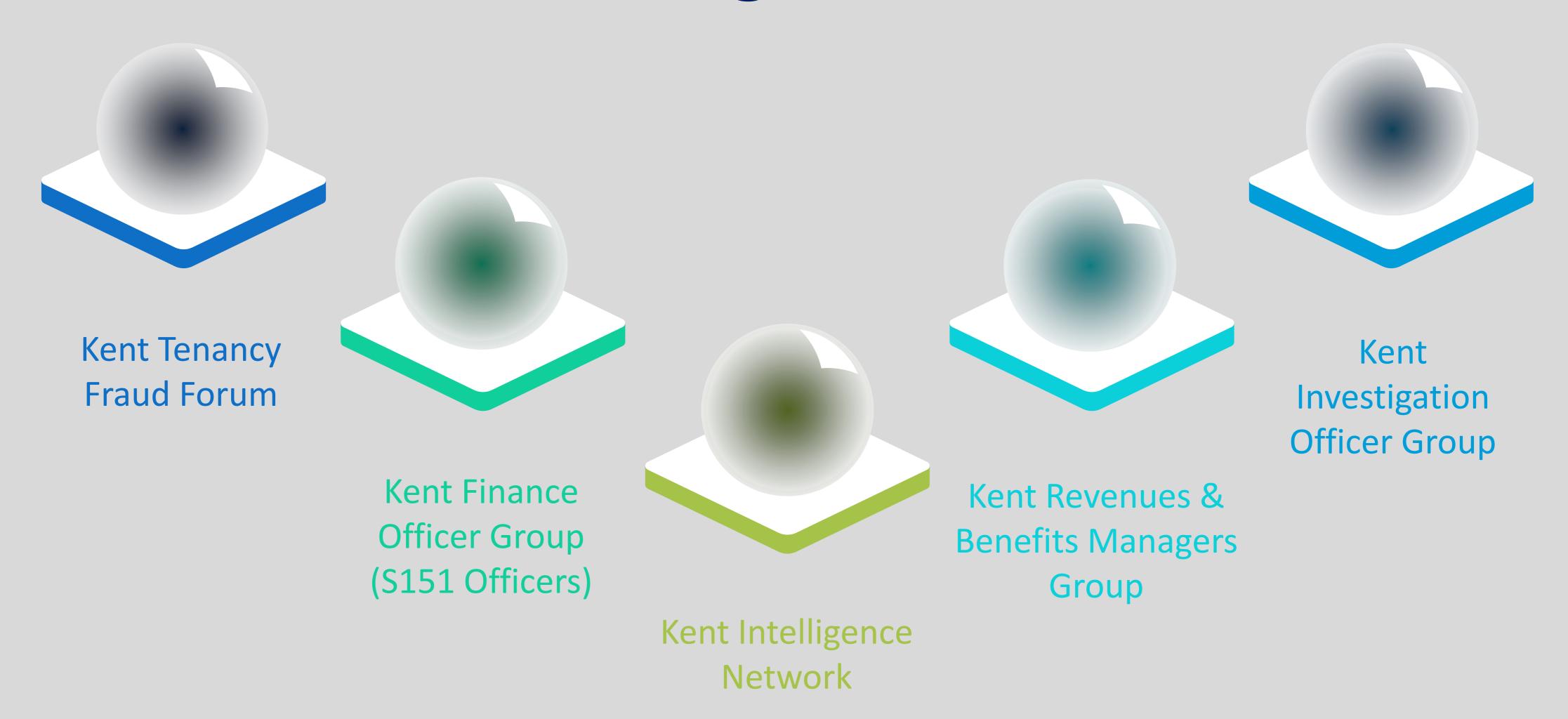


The Kent Intelligence Network

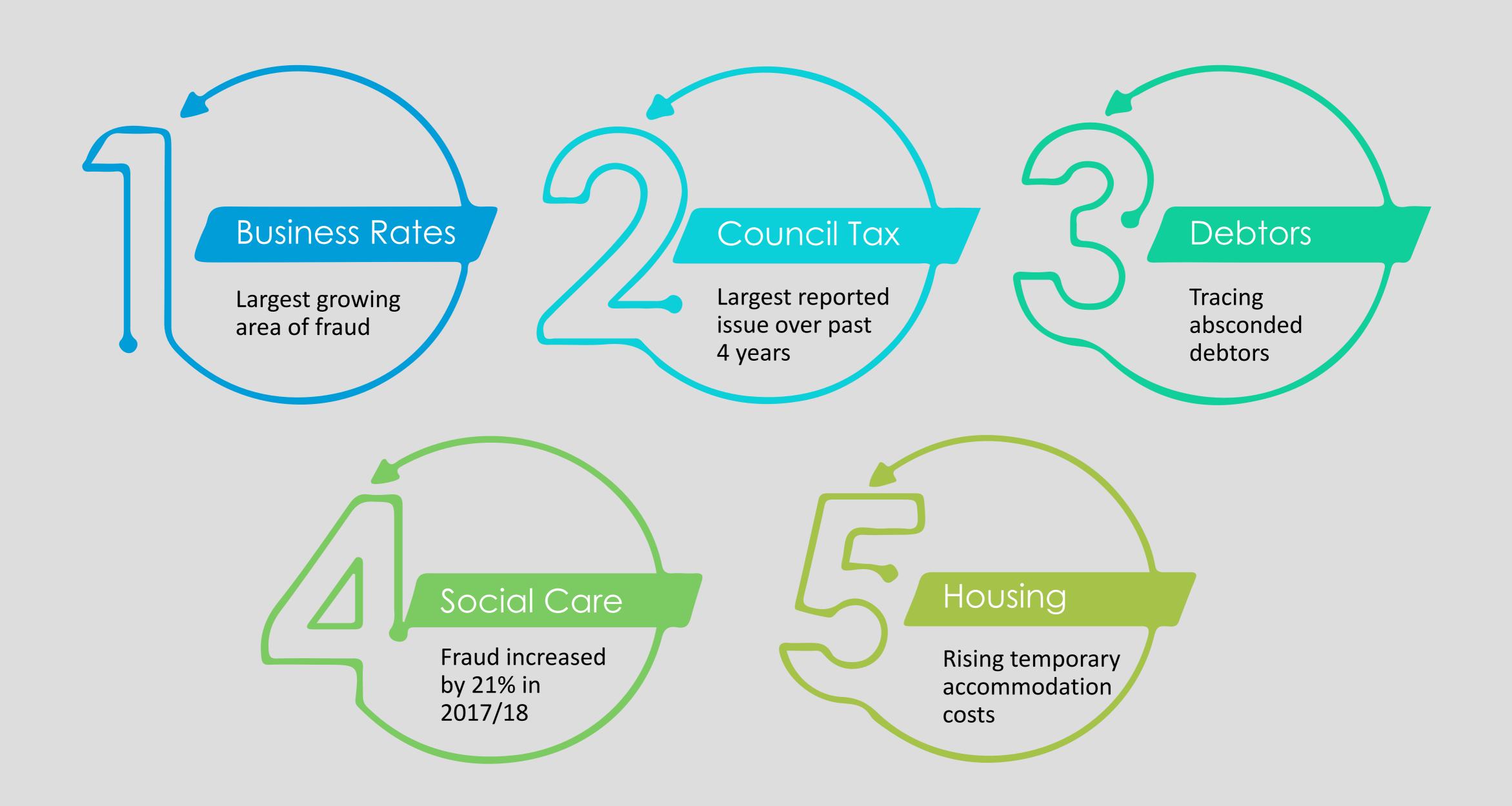


Positioning within Kent



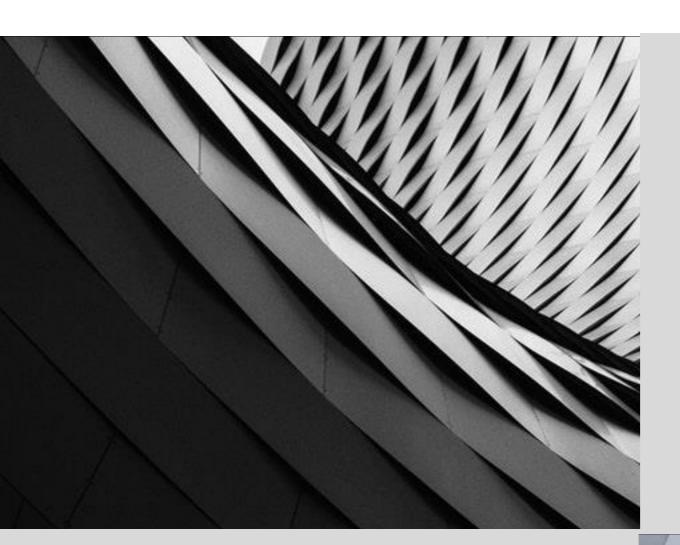


Risks that correlate with a reduction in budgets

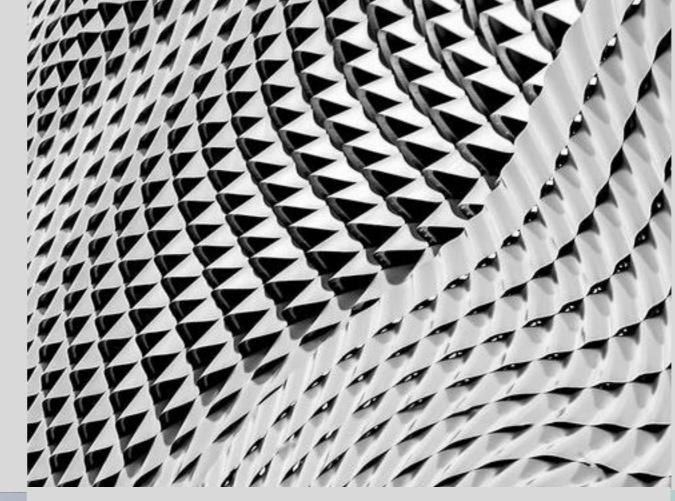




Supporting Member Authorities



Good quality referrals



Communication & Engagement

Leading & coordinating activities



Embracing technology & open data sources



Mitigating risks



HUB

- Identification of falsely claimed Small Business Rate Relief
- Rates Avoidance Register
- Finding Ratepayers
- Company name changes



Missing hereditaments

- Google Earth
- Google Maps
- Google Street View
- Open data sources
- Sales/Letting information
- Planning data



Absconded debtors

- Online tracing tool
- Single search entry box (same principle as a well-known search engine)
- Doesn't leave a credit search footprint



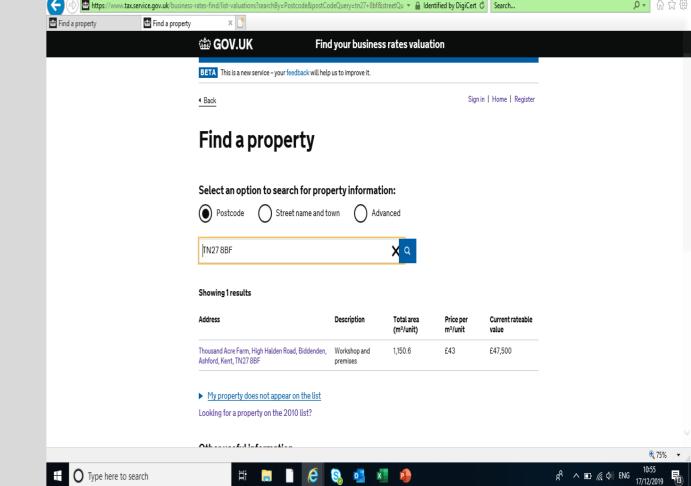
Case Study 1 – Mark Hellier Tractors

- Think agricultural
- Search 'Tractor Dealers in Kent'
- MHT in Top 3 return

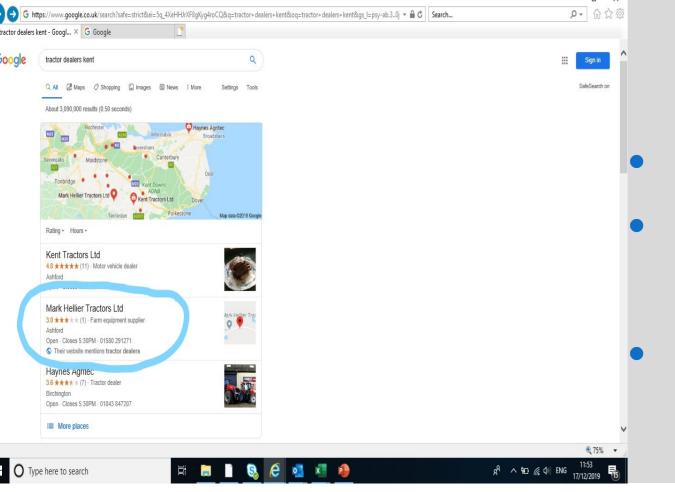


Refer for investigation





- RV £47,500
- 1st April 2017
- Total billed £68,258
- Future loss £69,968



- View in Google Earth
- Check local authority list
- Check rating list

Case Study 2 – Kentdown Mushroom Farm

- Think farm diversification
- Pick a rural area and scan it using Google Earth/Street View
- Identify potential targets
- Check local authority list
- Check rating list



- Mushroom Farm exempt (classified as agricultural)
- Visit uncovered 20 business units + storage container
- Additional RV £122,200
- Total billed £154,307
- Future loss £180,001

ACHIEVEMENTS

2019/20

Number of new business rate assessments brought into the rating list.

113

D.L.

Additional Rateable Value added to the rating list.

£1,341,303



Additional revenue generated from the new

£3,587,182

assessments.



RV Finder service commission fee saving

£131,931





KENT INTELLIGENCE NETWORK



£362,736

Savings from renegotiated software contracts.



£518,673

Amount of debt traced and brought back into recovery.



£2,923,200

Amount of additional New Homes Bonus generated.



£555,796

Value of Small **Business Rate** Relief withdrawn due to fraud and error.

Recognition







Best Initiative in Combatting Fraud Award





Maintaining Success

