

SPHERE – ENFORCEMENT VISIT SCHEDULING & ROUTE OPTIMISATION

An award winning visit scheduling solution developed specifically for Enforcement Activity.

Enforcement Agents, Collections and Recovery staff no longer need to spend time manually planning their routes and the order in which they need to make visits for collection and recovery action.

Sphere is an AI-based visit scheduling and route optimisation tool designed to maximise the amount of visits that Enforcement Agents, Collections and Recovery staff can make on a daily basis. Not only does it monitor and automatically schedule visits, but by using algorithms, Sphere can also determine the most efficient route to take, based on traffic data, historical visit data, debtor data from internal systems and business rules set by you that best reflect your targets and goals.

Parameters can be predetermined, with visits prioritised based on any number of areas including debt type, debt value, age of debt, last attempted visit or expected outcome where a percentage of visits are likely to yield a specific outcome.

Optimising resource for visits

Sphere can also review all the different types of visits that your Agents or staff may be required to make, identify the



different skills that are needed to complete each different type of visit and can then ensure that only Agents or staff with the requisite expertise will be scheduled to conduct that visit.

Visit scheduling by case attribute

The Sphere visit scheduler allows you to further determine the visits based on the attributes of each case - for example, type of visit, how long has it been waiting or how many Agents are required to attend. Management teams can also apply constraints on when visits can be scheduled, for example, within defined timeslots.

Visit scheduling with real time learning to predict optimum visit times

Sphere uses artificial intelligence and real-time learning with every visit, constantly re-calculating based on historical data. For example, if visiting a specific debtor, Sphere will identify the times of the day and week when they have not been available in the past, in order to calculate the likelihood of them being home on the next attempted visit and will update the itinerary accordingly.

Sphere regularly synchronises information from the main systems your Enforcement Agency or organisation uses (for example, systems containing debt data, council tax, business rates or property information) as well as your 'Line of Business' systems, so that it maintains current information on the status of visits.



Dynamically updating schedules

The solution can automatically prioritise customers who haven't been visited within a certain time frame and can also reschedule unsuccessful visits for a different time-slot. Automatically factoring in time for fuel stops and bank visits, if an Agent or staff member is behind schedule the system dynamically updates and optimises their routing and scheduling for the remainder of the day.

Protecting and safeguarding staff out on visits

Sphere can also provide an added level of assurance when it comes to safeguarding lone working Agents or staff when out conducting visits. It can be used to track them and an

alert can be set up to be sent to relevant Managers if a member of staff does not check in by an agreed point in time. This provides peace of mind for staff and acts as an early warning system in the event that any issues occur during a visit.

Reducing the costs of visits

As fuel prices fluctuate and costs of visits increase, Sphere helps alleviate some of the pressure in this area by ensuring visit outcomes have a higher chance of achieving a successful result. This combined with optimised routing, results in a reduction in fuel assisting organisations in meeting their carbon usage objectives.

Key Benefits

- **Increase number of visits** – through strategic routing and removal of manual planning
- **Improve Agent/Staff performance** – increased agent availability, with less time travelling means more time visiting and collecting
- **Reduce cost of enforcement visits** – through reduced overheads and travel expenses
- **Reduce average travel time per visit** – with more focussed visits in a concentrated area
- **Reduce unsuccessful visit outcomes** – by varying visit days/times and leveraging historical visit data
- **Reduce 'hard to find' unlocatable sites** – using rich location information
- **Improve monthly collection fees** – with more targeted and intelligent routing of resource
- **Ability to scale up at little/no cost** – take on more enforcement work with the same level of resource
- **Reduced carbon footprint** – contributes to Net Zero plans

Key Features

- **Real time visit data** – available for all Agents/Staff out on the road
- **Progress monitoring** – identifies if Agents/Staff are ahead or behind on suggested itineraries
- **Autonomy and flexibility** – gives Agents/Staff the option to postpone or reschedule visits or assign higher or lower priorities based on their case knowledge
- **Route recalculations on the fly** – when itinerary changes are made
- **Staff welfare checks** – alerts to identify if Agents/Staff don't check in at regular intervals
- **Compliance & transparency** – a full audit trail of how Agents/Staff are planning and using their day
- **Reporting and management information** – on Agent/Staff performance and case loads
- **Integration with debt recovery systems** – automatically update external systems with visit outcomes