Duncan Baxter IRRV (Hons)
Director
Destin Solutions Limited

General Introduction & Technology Update

computing
Big Data Excellence Awards 2018

UKCCC 2018
CROWNE PLAZA
STRATFORD-UPON-AVON
POWERED BY CREDIT-CONNECT

CREDIT & COLLECTIONS TECHNOLOGY AWARDS 2018

LLG

PublicFinance
INNOVATION
AWARDS 2018
FINALIST

destin
SOLUTIONS LTD

Kent Intelligence Network tackle small business rates relief fraud with HUB

The Kent Intelligence Network (KIN) is a Kent-wide partnership between local authorities whom have the shared objectives of the detection, prevention and deterrence of fraud and corruption, and where possible the recovery of taxpayers money that has been claimed unlawfully. The KIN consists of the following authorities: Ashford, Canterbury, Dartford, Dover, Folkestone & Hythe, Gravesham, Kent County Council, Kent Fire & Rescue Service, Maidstone, Medway, Sevenoaks, Swale, Thanet, Tonbridge & Malling and Tunbridge Wells.

> **HUB is simple but impressive. Through a collaborative approach, the solution has been deployed across all local authorities in Kent and it has been invaluable in identifying fraud and error in small business rates relief across the county.**
>
> **Nick Scott,**
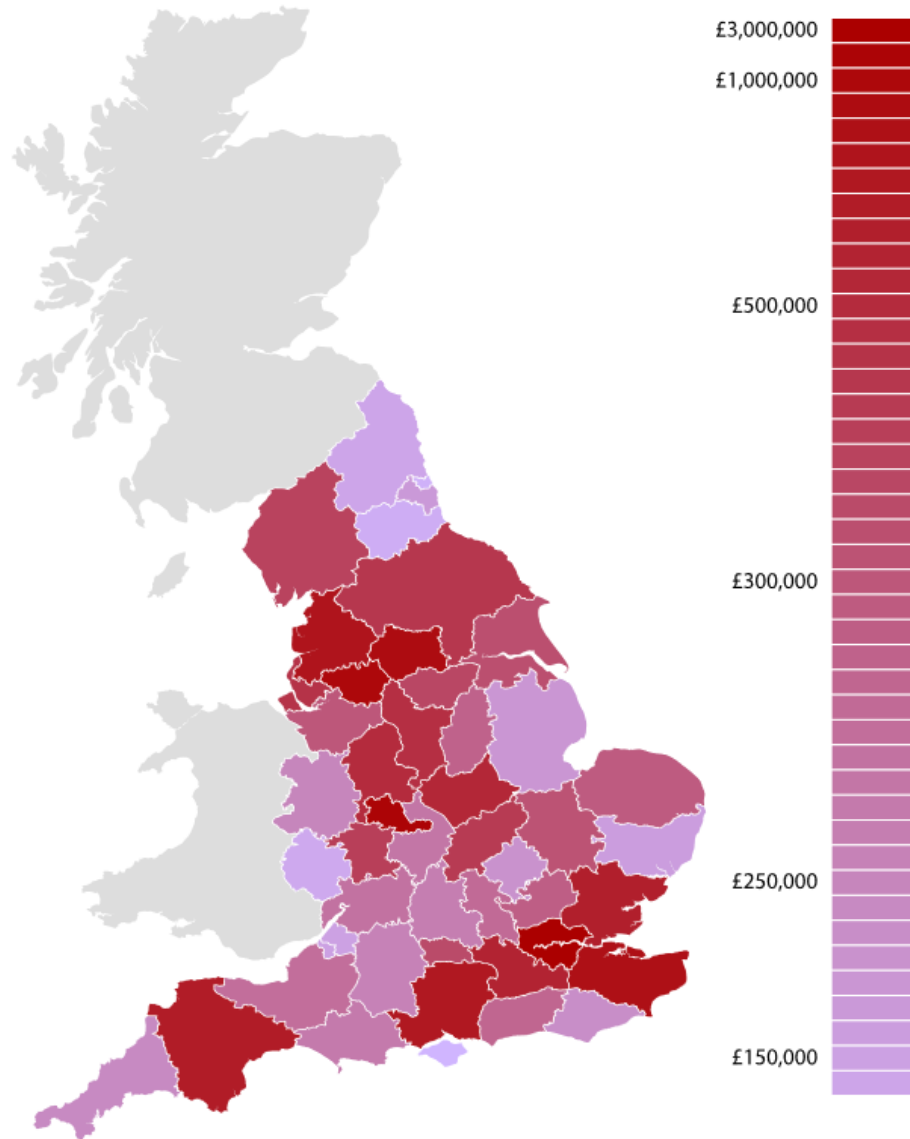> **Operations Manager, KIN.**

destin
SOLUTIONS LTD

Authorities covered	321 of 324
Coverage	99%
Number of hereditaments	1,300,000
Combined Rateable Value	£23,000,000,000

Value of False SBRR Claims

£3,000,000
£1,000,000

£500,000

£300,000

£250,000

£150,000

- Search for ratepayers
- Check eligibility before granting SBRR
- Company Trading Status
- Internal SBRR cases
- National SBRR cases
- Avoidance Register
- Record outcomes

GREENHALGH KERR USE HUB BUSINESS RATEPAYER SOLUTION TO STOP COSTLY COURT PROCEEDINGS

4th June 2018

Operating since 2000, Greenhalgh Kerr are Solicitors specialising in dispute resolution and are particularly known for their work in relation to debt recovery within the Local Government arena. Acting on behalf of Braintree Council, Greenhalgh Kerr were instructed to pursue an unpaid liability order against a company operating from premises in their area.

Following an initial demand for payment of the liability order, the company sought to dispute its liability on the basis that, amongst other things, they were entitled to small business rates relief (SBRR). An application was made to the magistrates' court to set aside the liability order on the basis that it had been wrongly calculated by the Council.

GREENHALGH KERR | SOLICITORS

The Council refuted the claim made for SBRR on the basis they believed the company was trading in more than one location, meaning the ratepayer would be exempt from being able to claim relief. To support this belief the Council asked Greenhalgh Kerr to identify if the ratepayer had rateable occupation in other areas beyond their own Authority.

Current Projects

- Creating a case management system for Supported Housing Provider

- Data and profiling solution for Property/Rate specialist

- Involved in a Cabinet Office Data Sharing Pilot

- Working with Registry Trust

Products & Solutions

- Financial Insight - Ascendant

- National Ratepayer Pool - HUB

- Performance Management/Data Profiling Solution - Vision

- Property Inspection Solution – Aspire

- Single View of Debt – Fusion

MD2177 Funding to Maximise Business Rates and Council Tax Income

Type of decision: Mayoral decision
Code: MD2177
Date signed: 26 October 2017
Decision by: Sadiq Khan, Mayor of London

Decision

That the Mayor approves up to £50,000 per billing authority in 2017-18 (equivalent to up to £1.7 million) and up to £75,000 in both 2018-19 and 2019-20 (up to £2.5 million in total) to enhance the property inspection functions in the 33 London billing authorities. It is anticipated that these costs will be recovered in full through the additional council tax and business rates income generated.

What's next?

- HUB development

- Involved in Data Sharing Pilot

- New Council Tax data matching product

- Case Management solution